

PCaaS

PC AS A SERVICE FROM LENOVO

Lenovo™

A fully-managed monthly subscription model, encompassing lifecycle services and the latest hardware.



INTRODUCING LENOVO® PC as a SERVICE

Lenovo® PC as a Service (PCaaS) provides a fully-managed PC OpEx consumption model combining hardware and services into a single solution at a fixed monthly cost. A complete end to end IT management service that bridges your IT support gap.

IT BENEFITS

- » Ease IT burden while reducing risk
- » Provide complete PC Lifecycle Support
- » Wrap Lenovo portfolio and services into a single solution
- » Reduced workload for customer IT team
- » System dashboard including: assets, usage, installed hardware and software, and outages

BUSINESS BENEFITS

- » Reduce internal support and management costs
- » Improve IT responsiveness to key stakeholders and end-users
- » Move from capex to a monthly opex model
- » Lower and predictable Total Cost of Ownership

As IT budgets contract, you want to realise increased efficiency in your PC lifecycle, from Procurement, Deployment, Support and Management, to Refresh. Lenovo® PCaaS will assist by providing an end-to-end solution, including hardware, peripherals, and managed services. It is designed to simplify and reduce your overall IT cost, and allow your business to focus on what's important.

PC as a Service allows your business to streamline their asset planning and IT management burdens, and operate with reliable high performance. PCaaS reduces capital outlay and the unforeseen costs of outfitting your business with a fleet of hardware, and helps with management, so you can redirect resources to core competencies.

“A complete solution engineered for your unique needs.”

LENOVO® PCaaS KEY FEATURES

Outsource your end-user headaches to Lenovo's scalable, expert operations team.



Configuration

Image custom SOE, configure BIOS, load management tools.



HW & SW Monitoring

Monitoring, remote management, multi-vendor, patches, onsite options.



Deploy Onsite

Install new machine, migrate data, remove old machine.



Optional Add-Ons

Web monitoring, Email monitoring, Managed Anti-Virus, Office 365.



Premier Support

Single end-user phone line, Technical Account Manager, multi-vendor, onsite fix.



Asset Recovery

Removal of old assets and secure data erasure.



Fleet Flexibility

Option to scale down up to 15% of volume over contract term.

LENOVO® PCaaS LOWERS TCO

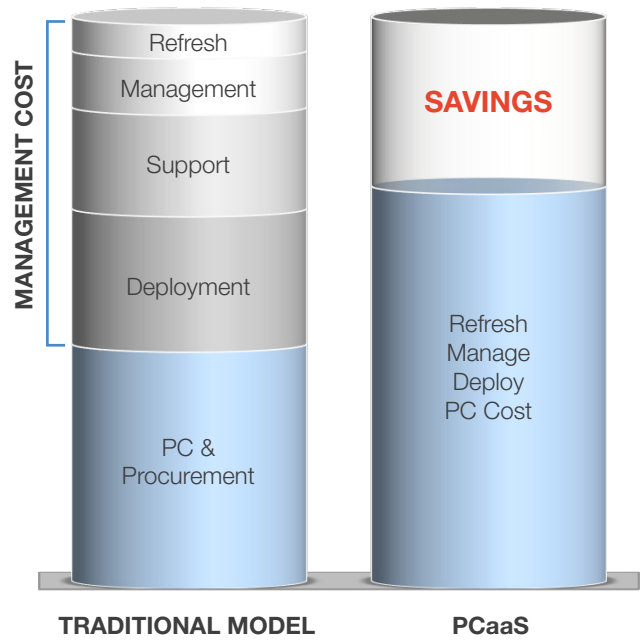
Lenovo® PCaaS provides efficiency to every stage of ownership, giving your business a convenient lower **Total Cost of Ownership (TCO)** solution.

Costs from Procurement to Deployment to Support and Management to Refresh can constitute a significant portion of overall ownership cost.

THE TCO EFFICIENCY MODEL

SOURCE OF COST & MAN-HOURS	PCaaS REDUCTION OF COST & MAN-HOURS
PC Procurement	Simply choose from our pre-configured packages, or request your own configurations.
PC Configuration and Deployment	Reduce set-up and logistics costs by having Lenovo manage SOE, SOE load and deployment.
PC Support	Stay up and running with Lenovo's Premier Support™ expert diagnosis and remediation.
Hardware & Software Management	Lenovo provides all asset management and monthly reports.
Simple Accounting	Spend your IT budget on productivity, rather than on capitalisation and asset accounting.
Recovery & Refresh	Lenovo manages disposal, asset recovery & re-sale, and PC refresh.

TCO SAVINGS



LENOVO® PCaaS ADVANTAGES OVER LEASING

Lenovo® PCaaS deals provide several advantages over leasing thus allowing you to redirect your resources to core competencies.

ATTRIBUTES	TRADITIONAL LEASE	PC AS A SERVICE
Accelerated Refresh	No	✓ Yes
OpEx Cost Model*	No	✓ Yes
Cancellation Flexibility	No	✓ Yes
Single HW & Services Contract	No	✓ Yes
PC Lifecycle Support	Low	✓ High

*Subject to your organisation's accounting rules.



“PC as a Service is a predictable cost model to enable delivery, installation, support, and removal of PC assets - which simplifies and reduces your overall IT burden.”

LENOVO® PCaaS STANDARD BUNDLES

Simple monthly payments, fast ROI. Lenovo will let your business get back to doing what you do best.

Offering a standardised device bundles of your choice – with a range of desktops, notebooks and tablets configured for your business. Example configurations:

DESKTOPS



Standard

M700 Small Form Factor

Intel® Core™ i3 processor, 4GB RAM, 500 GB HDD, Keyboard/Mouse, 22" Monitor

Professional

M700 Small Form Factor

Intel® Core™ i5 processor, 4GB RAM, 500 GB HDD, Keyboard/Mouse, 22" Monitor

Executive

M900 Tiny

Intel® Core™ i5 vPro™ processor, 4GB RAM, 500GB HDD, Wireless LAN/Bluetooth, Keyboard/Mouse, 23" Tiny-in-One Monitor

NOTEBOOKS



Standard

ThinkPad L560

Intel® Core™ i5 processor, 15.6" HD, 4GB RAM, 500GB HDD, Windows 10 Pro*, Carry Bag

Professional

ThinkPad T460 Ultrabook

Intel® Core™ i5 processor, 14.0" FHD, 8GB RAM, 500GB HDD, Windows 10 Pro*, Carry Bag

Executive

X1 Carbon 4th Gen Ultrabook

Intel® Core™ i5 vPro™ processor, 14.0" WQHD, 8GB RAM, 256GB SSD, Windows 10 Pro*, 4G/LTE, Backlit Keyboard, Carry Bag

TABLETS



Standard

MiiX 700

Intel® Core™ m5 processor, 12" IPS multi-touch, 4GB RAM, 128GB SSD, Windows 10 Pro, Keyboard

Professional

X1 Tablet

Intel® Core™ m5 processor, 12.0" FHD+, 8GB RAM, 192GB SSD, 4G/LTE, Windows 10 Pro, Detachable Backlit Keyboard

Optional Upgrades

per asset – with PCaaS offer

- » Antivirus & Management
- » Patch Management
- » Non Lenovo PCaaS
- » Monitor, Dock & Mouse upgrade for Tablets & Notebooks

*Available preloaded with Windows 7 Pro.

PC-AS-A-SERVICE LIFECYCLE CHECKLIST

SOLUTIONS:

- ✓ One monthly bill for HW and Services
- ✓ Flexible financing options
- ✓ Latest Technology
- ✓ End-to-end services from deployment to management to recovery

SUPPORT:

- ✓ Configuration (Image, Asset Tag, Encryption)
- ✓ Deployment
- ✓ Onsite HW/SW Support
- ✓ Asset Management
- ✓ EOL Asset Recovery

Check with your Lenovo Account Manager or Lenovo Business Partner for the latest hardware configurations and monthly prices.

LEARN MORE: For more information contact your Lenovo Account Manager or Business Partner.

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